

### **EPOS solutions on demand**











Discover how to improve your business operations



#### SOFTABACUS

# **CONTACT**INFORMATION

Website: www.softabacus.com

Email: info@softabacus.com

Telephone: 0870 766 1083

Fax: 0870 766 1082



榮獲 ISO9001 國際質管認証

to design EPOS systems to help our Customers and their Businesses to compete in the 21st century. In a few short years, Softabacus has established a respected and well earned reputation in the Chinese and Oriental catering trade as the leading EPOS management solutions provider.

Started on 2001, Softabacus has only one purpose and that is

Today, Softabacus is an ISO9001 Certified Company. This worldwide accreditation confirms Softabacus as a company able to provide a high quality service to its customers, from the initial purchasing decision, through onsite installation with training, and finally the all important after sales service and support. You can be sure that Softabacus will give you, our customers, peace of mind.

A good service must accompany products that will improve your business operations. Our highly skilled product development team has created a range of EPOS systems currently being used by many well known restaurants and takeaways. Now they have added an ultra fast '1 second Dim Sum ordering system' for busy Dim Sum restaurants and a simple and effective '5 second delivery management system' for the ever increasingly competitive fast food delivery market.

It is the 'We Listen... We Help... We Care' ethos of all our company and staff that has endeared us to our customers and their wholehearted recommendation of our products to their friends and families. By working closely together, we can provide you and your business the products and services you deserve.

#### **CLIENT LIST**

## A FIRST

We have many satisfied customers spread all over the country. Our ability to respond to service calls quickly and effectively using remote diagnostics and remote maintenance, is your assurance of a first class service for your business.







Many top restaurants and takeaways are using Softabacus EPOS systems to serve millions of satisfied customers every year.

Call us now(0870 766 1083 or +44 207 183 2504) for a no obligation free demonstration.

#### EDUCATION SEMINARS

Softabacus (UK) Ltd is now working closely with regional Chinese organisations to provide Educational Seminars on EPOS systems for the benefit of their members.

If your members are interested in learning more about how EPOS systems can help their business please call 0870 766 1083 for details.



# IMPROVING YOUR BUSINESS PROFITABILITY

Softabacus EPOS systems will help to improve your business operations and it's profitability:

#### 1. RESTAURANT MANAGEMENT

Eliminate missing, wrong and lost orders

Provide you with a customer database, helping you to promote your business more effectively.

Improve efficiency, helping you to give a better customer service and reduce staff costs

#### 2. STAFF MANAGEMENT

Three levels of security (Staff, Manager and Owner), giving you a well defined management and control structure

Monitor staff performance

Prevent inaccurate takings data

Simple end of day routines

#### 3. INVENTORY CONTROL

Monitoring stock levels, reducing the risk of stock loss, providing you accurate business performance data.

#### 4. FINANCIAL MANAGEMENT

Daily trading records can be downloaded or automatically sent to your back-office system

Reports on business performance

Management accounts

Year end accounts

#### 5. CENTRALCONTROL AND REAL TIME MONITORING

Central control and real time monitoring of your business giving you savings in administration and accounting costs.

#### **TESTIMONIALS**

#### CUSTOMER RECOMMENDATIONS

Softabacus EPOS systems are used by many successful restaurants and takeaways.

Softabacus is honoured and would like to sincerely thank all our customers for recommending our products to their friends and families.



#### Cosmo Restaurant Chain - South West England

All five of our restaurants use Softabacus EPOS systems including handheld wireless PDAs. We use a central back-office system to manage all our restaurants, this has turned out to be an excellent investment because we have generated cost savings in both administration and accounting. The real time monitoring software is vital because all business partners can monitor real time the trading conditions of every business from all corners of the world via the internet. Softabacus is a very professional company. They have proved to be a perfect business partner over the last few years.

#### Peninsula Restaurant - Greenwich, London

Our restaurant serves Dim Sum and is a very popular venue for holding wedding receptions for up to 450 guests. By working in close partnership with Softabacus, we are now the proud owners of a 'One second Dim Sum ordering system' that has improved the speed and accuracy of service to our customers. We currently have a large Softabacus networked EPOS system, that includs; five terminals, ten printers; a Dim Sum optical reader. We can also boast to be the first restaurant to use a 'mobile wireless EPOS terminal' in the UK.

#### Crispy Duck Restaurant- Chinatown, London

We have two restaurants in London's Chinatown and will be opening a third restaurant in a few months. Our restaurant which provides authentic Chinese food and Dim sum, occupies six floors. We currently have 5 Softabacus EPOS terminals and 7 printers. Softabacus has been excellent in helping us to create a near perfect EPOS system specific to our restaurant operation. I have recommended many friends to Softabacus.

#### Buffet Restaurant Chain - Midlands

We specialise in buffet restaurants. Our flagship restaurant can cater for more than 400 customers. All our restaurants use wireless PDAs with two cashier terminals and a central back office system. We are very happy with our Softabacus EPOS system and the after sales service and support. We have already placed an order for the same EPOS system to be installed in our new restaurant before it opens to our customers.

#### Takeaway and Fish & Chips Shop - Bristol

Our shop is very busy. We are currently using a network of four Softabacus Epos terminals and five printers. With customers piling into our shop and the telephone ringing non-stop, the Softabacus system has proved to be simple to use; fast and reliable. Now, our customers can be served quicker and faster.

#### **SOFTWARE - RESTAURANT**

#### MULTILEVEL RESTAURANT

Colour coded tables

Add and change tables

Dock and undock tables

Table reservations



#### 多层大型餐厅布局及平 面图布局显示设计功能

彩色餐桌状态显示

随时增加减少餐桌功能

并桌, 拆桌功能

订桌功能

#### ORDERING

Number entry/ Group entry

Advanced order entry

Split courses

Changes to dishes

Message to kitchen/bar/cashier



#### 订单

餐号输入, 餐类输入, 材料选 择输入

分餐订单 头盘,主菜,上菜次 序安排功能

改餐功能

传输短讯到厨房,酒吧,收 银台等功能

#### CHECKOUT

Service charge/deposits /vouchers

Discounts

Split payments

VAT receipts



#### 结账

服务费结算

打折/定金/现金券

现金/支票/信用卡单独或

混合付款功能VAT收据

#### SOFTWARE - TAKEAWAY/DELIVERY

#### **CUSTOMER ADDRESS**

Caller ID

Postcode and telephone search

Customer information

Licensed address database



#### 顾客地址显示

顾客来电显示

邮编电话号码搜索

顾客资料存储

Royal Mail 注册地址数据库

#### DELIVERY DRIVER MANAGEMENT

Driver clock-on /clock-off

Individual and total delivery charges

Individual and total number of deliveries

Individual and total cost of delivery orders



#### 送餐司机管理

司机上下班时间纪录

每个司机的送餐费报告

每个司机的送餐数量表 现报告

每个司机的代售款项报告

#### CHECKOUT

Delivery charge-automatic or operator controlled

Cash/cheque/credit card payments

VAT receipts



#### 结账

送餐费用结算-自动或人工 控制

现金/支票/信用卡单独或 混合付款功能

VAT收据

#### SOFTWARE - MANAGEMENT

#### MANAGEMENT FUNCTIONS

Remote diagnostics and maintenance

Staff security management

Journal output



#### 管理功能

远程遥控系统健康分析与 维护

员工安全管理 - 账目保险功能:能显示每一个员工的表现,避免损失

营业报告

0

#### DATA CONTROL

Trading data security

Trading data export to Microsoft Excel

Print audit trail



#### 数据管理

交易数据安全管理

交易数据输出到 Microsoft Excel和其他会计软件

打印结算会计帐单

#### TRADING DATA MANAGMENT

Individual terminal trading data

Cancelled orders

External storage of trading data

Auto send trading data to central office



#### 交易数据管理

每一部电脑的交易数据管 理和报告

删除. 取消无效单据

外接数据库存储交易数据

自动传输交易数据到中央 管理系统

#### SOFTABACUS EPOS SYSTEM

#### Dim Sum Restaurant

Complex dim sum restaurant operation is made simple by Softabacus EPOS system

#### Takeaway/Delivery

Controlling unlimited number of drivers is simple if you choose Softabacus Delivery Management software

#### Buffet Resturant Chain

Buffet restaurants and Softabacus wireless ordering system forms a perfect partnership.



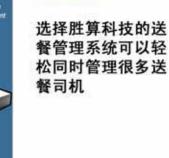
# Real line Software Back Office Management Software Customer Delivery Management Delivery Management Delivery Management

#### Kitchen Bar Printer Printer

# Wireless

#### 大型自助餐厅

胜算科技无线入单 系统最适合自助餐 厅的运营



外卖送餐

点心酒楼

单

使用胜算科技的电脑

入单系统将大型点心

酒楼运营变得轻松简

# HARDWARE



无线掌上点餐电脑 Wireless Terminal



Barcode Scanner 送餐扫描器 **Delivery Management** 



System 点心入单系统 Dim-Sum Ordering



撞击式打印机 Impact Printer



打印机 超高速热敏



Thermal Printer



Label Printer 标签打印机



Screen Terminal 19" Touch

19寸触屏显示器



Screen Terminal 15" Touch

15寸触屏显示器



Screen Terminal 12" Touch

12寸触屏显示器

8寸触屏显示器

挂墙式 触屏显示器

柱焊式

无线 触屏显示器

触屏显示器



Screen Terminal 8" Touch





Terminal Touch Screen Wall-mounted



Terminal Touch Screen Pole - mounted



Wireless Terminal Touch Screen



REGISTERED FIRM ISO 9001:2000

Linux 系统 Linux System



榮獲 ISO9001 國際質管認証



Royal Mail Authorised 授权的邮局地址信 Postcode Reseller 息使用权的转售者



**Proximity Card** 



Security System 智能感应卡片 注册保安系统



现金抽屉 Cash Drawer



调制解调器 Modem



Support 技术支持 Technical